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Mexico

Post: Mexico

Mexican Market Opened to U.S. Beef and Beef By-Products of All Ages

Report Categories:

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Report Highlights:

The Mexican government announced changes in its importation requirements that provide expanded market access for U.S. beef and beef products effective April 30, 2014. The U.S. Department of Agriculture (USDA) is updating the Export Library to account for the changes. Either the new or an

existing FSIS Letterhead Certificate and the corresponding FSIS form can accompany U.S. beef and beef products arriving at the border until June 27, 2014.

General Information:

As the United States was classified as negligible risk for Bovine Spongiform Encephalopathy (BSE) by the World Organization for Animal Health (OIE) on May 28, 2013, Mexico has announced that it will allow all beef and beef products from animals of any age slaughtered in the United States after that date as eligible to be exported to Mexico. This 10-year effort supports normalizing trade in beef and beef by-products between the United States and Mexico with only a few products remaining ineligible. Mexico has been gradually reopening to U.S. beef and beef by-products since [March 3, 2004](#), when it allowed bovine meat from animals under 30 months of age following the [December 24, 2003](#), ban on most U.S. bovine products.

On April 30, 2014, Mexico's Secretariat of Agriculture, Livestock, Rural Development, Fishery and Food (SAGARPA), National Service of Health, Food Safety, and Food Quality (SENASICA) posted revised requirements for the importation of beef and beef products from the United States into Mexico. The requirements, in Spanish, can be viewed online in the Mexican Module for the Consultation of Zoosanitary Import Requirements ([MCRZI](#)). A list is below for easier reference.

The changes take effect immediately and revised requirements are being posted on the USDA Food Safety and Inspection Service (FSIS) [Export Library](#). Any new beef and beef product shipments certified by FSIS for export to Mexico should use a new Letterhead Certificate along with FSIS Form 9060-5. Shipments previously certified by FSIS with an older version of the FSIS Letterhead Certificate are still eligible to be presented for entry into Mexico until June 27, 2014.

The new Mexican requirements allow for the termination of the USDA Agricultural Marketing Service (AMS) Export Verification program for approximately 170 U.S. establishments previously enrolled in this special program for shipping beef and beef by-products to Mexico.

As of April 24, 2014, the Mexican Consultative Information System of Authorized Plants ([SICPA](#)) listed 1105 U.S. companies as eligible to export beef and beef products to Mexico. According to Mexican data, below, the U.S. exported 224,847 metric tons (MT) of beef and beef products to Mexico in 2013 valued at just over U.S. \$1 billion. This volume and value does not account for certain value added products or processed foods that contain beef and/or beef by-products in their composition.

All other guidance in the Export Library (e.g., requirements that plants first be considered eligible for export to Mexico) should be followed. As such, companies that now wish to export beef and beef by-products or add bovine species originating from their establishment as eligible to export to Mexico should amend their FSIS grant of inspection. Questions should be sent to:

Import Export Coordination and Program Development Division.

Email: importexport@fsis.usda.gov; Phone: 202-720-0082.

Or,

Office of Agricultural Affairs, Foreign Agricultural Service, U.S. Embassy Mexico City

Email: AgMexico@fas.usda.gov; Phone: +52 55 5080 2532

Table 1. Mexico: Imports of Beef and Offal in Value (U.S. \$1000) and Metric Ton (MT) from the

World from 2011 to 2013

Mexico Import Statistics							
Commodity: All Beef and Offal, HTS 0201-02, ex0206, 021020, 160250							
Year To Date: January - December							
Partner Country	Thousand U.S. \$ and Metric Tons	2011		2012		2013	
		USD	Quantity	USD	Quantity	USD	Quantity
World	\$/MT	\$1,148,255	251,301	\$1,036,361	211,133	\$1,111,307	224,847
United States	\$/MT	\$970,868	212,414	\$906,410	183,926	\$1,002,830	201,833
Canada	\$/MT	\$155,858	32,015	\$115,825	22,875	\$92,479	17,867
Australia	\$/MT	\$5,817	1,681	\$6,788	1,757	\$9,785	2,887
New Zealand	\$/MT	\$2,324	747	\$3,352	741	\$2,974	666
Costa Rica	\$/MT	\$1,600	802	\$997	583	\$859	514
Panama	\$/MT	\$760	422	\$393	359	\$777	549
Nicaragua	\$/MT	\$9,950	2,803	\$2,216	800	\$760	345
Uruguay	\$/MT	\$195	22	\$205	17	\$557	49
Chile	\$/MT	\$565	289	\$168	74	\$286	136
Honduras	\$/MT	\$314	104	\$0	0	\$0	0
Spain	\$/MT	\$5	1	\$7	1	\$0	0
Source of Data: INEGI [2006-present]							

List of USDA FSIS Documents and Mexican HRZs Affected By Change:

1. FSIS Letterhead Certificate for U.S. Beef/HRZ 005-13-223 USA USA Carne/Bovino
2. FSIS Letterhead Certificate for Beef Offals (Organs)/HRZ 005-13-201-USA USA Despojos Bovino
3. FSIS Letterhead Certificate for Beef Offals (Other than Organs)/HRZ 005-13-222 USA USA Visceras/Bovino
4. FSIS Letterhead Certificate for Beef Trimmings/HRZ 005-13-924 USA USA Trimmings Bovino
5. FSIS Letterhead Certificate for Ground Beef/HRZ 005-13-1186 USA USA Carne Molida
6. FSIS Letterhead Certificate for Head Meat/HRZ 005-13-1184 USA USA Carne de Cabeza
7. FSIS Letterhead Certificate for Weasand Meat/HRZ 005-13-1188 USA USA Musculo Esqueletico de Traquea y Esofago
8. FSIS Letterhead Certificate for Small Intestine/HRZ 005-13-1187 USA USA Intestino Delgado
9. FSIS Letterhead Certificate for Food Preparations/HRZ 098-13-241 USA USA Preparaciones alimenticias
10. FSIS Letterhead Certificate for Cooked Hams and Cooked Sausages/HRZ 098-13-362 USA USA Embutidos
11. FSIS Letterhead Certificate for Pâté or Meat Spreads/HRZ 098-13-384 USA USA Patés

12. FSIS Letterhead Certificate for Dry/Fermented Sausages/HRZ 098-13-603 USA USA
Embutidos Madurados

Note: Please consult the FSIS Export Library for other requirements on other bovine by-products for information on which are considered eligible or ineligible.

Author Defined:

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FAS/Mexico Web Site: We are available at www.mexico-usda.com.mx or visit the FAS headquarters' home page at www.fas.usda.gov for a complete selection of FAS worldwide agricultural reporting.

Other Relevant Reports Submitted by FAS/Mexico:

Report Number	Subject	Date Submitted
<u>MX4016</u>	Poultry TRQ Extension Announced Through December 2015	3/4/2014
<u>MX4015</u>	Livestock and Products Semi-Annual: Production Forecasts Raised Slightly on Better Genetics, Weather, and Feeding	3/1/2014
<u>MX4012</u>	Poultry and Products Semi-Annual: Billion Dollar Market Retains Potential for Increased Sales	2/14/2014
<u>MX4011</u>	SAGARPA to Provide USD 50 Million for Abattoirs and Processors	2/4/2014
<u>MX3077</u>	Cattle Herd Repopulation Plan	10/30/2013
MX3068	Egg Certification Policy Changes with Price and Trade Snapshot	9/10/2013
<u>MX3066</u>	Poultry and Products Annual: Production and Trade Forecasts Bright	8/30/2013
<u>MX3062</u>	Livestock and Products Annual: Outlook for Production and Trade Bright While Consumption Remains Affected by Prices	8/15/2013
<u>MX3058</u>	Outreach in Tijuana and Mexicali for Meat and Poultry Trade	7/16/2013
MX3051	Porcine Epidemic Diarrhea Disease	6/26/2013
MX3048	Newly Authorized Meat and Poultry Exporters to Mexico	6/20/2013
MX3047	Educational Sessions for Meat and Poultry Trade Exporters to Mexico	6/20/2013
MX3043	Pork Price and Trade Snapshot	5/30/2013
MX3026	Broiler Meat Production and Trade Update	3/22/2013
MX3016	Livestock Semi-Annual: Pork Sector Promising	3/4/2013
MX3011	Poultry Semi-Annual – First \$1 Billion Poultry Market for American Exporters	2/13/2013

Useful Mexican Web Sites: Mexico's equivalent to the U.S. Department of Agriculture (SAGARPA)

can be found at www.sagarpa.gob.mx, equivalent to the U.S. Department of Commerce (SE) can be found at www.economia.gob.mx and equivalent to the U.S. Food and Drug Administration (SALUD) can be found at www.salud.gob.mx. These web sites are mentioned for the readers' convenience but USDA does NOT in any way endorse, guarantee the accuracy of, or necessarily concur with, the information contained on the mentioned sites.